



210

**TECHNICIAN - ADVISOR  
VIDEO MULTI-POINT  
INSPECTION**

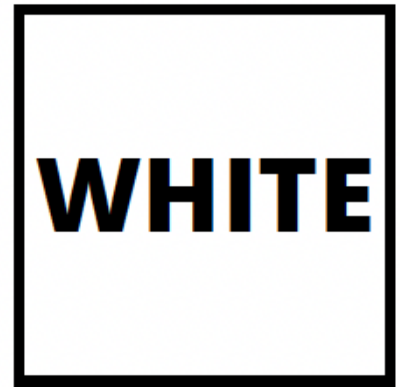
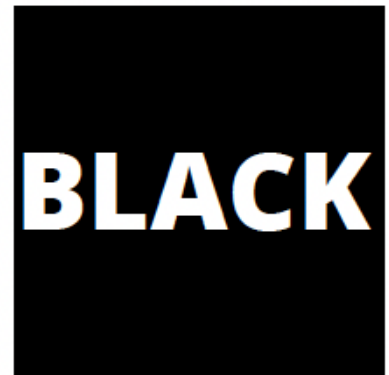
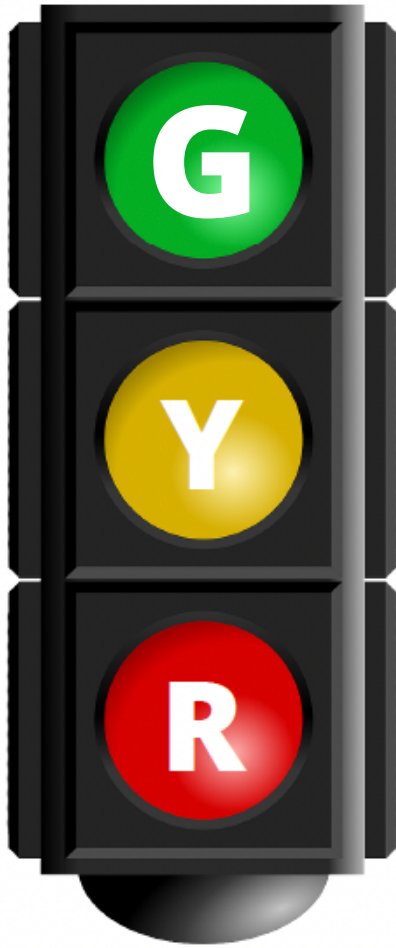
**STEVE SHAW UNIVERSITY**



esqu



# OPINION VS FACTS



---

---

---

---

---

---

---

---



# QUARTER TIME PRINCIPLE

$\frac{1}{4}$  TIME

---

---

---

**15 MINUTES**

---

**30 MINUTES**

---

**45 MINUTES**

---

**WHICH IS MORE IMPORTANT?**

**15 MIN**

**OR**

**PARTS**

---





# TECH EXCUSES



## WHY NOT PERFORM MPI ?

---

---

---

---

---

---

---

---





# REASONS FOR VIDEO

## WHY PERFORM VIDEO / ELECTRONIC MPI

**CREATE**

**TECHNICIAN**

**CUSTOMER**

---

---

---

---

---

---

---

---



# HOW TO VIDEO

**1**

---

**2**

---

**3**

---

**4**

---

**5**

---

---

---

---

---

---



# PROCESS



# PROCESS





# YOUR PROCESS

- 1)** Tech Credentials
- 2)** Vehicle Info
- 3)** Prime Item
- 4)** Pass / Fail /Walk Around
- 5)** Call to Action





# CONTACT

---

[www.steveshawuniversity.com](http://www.steveshawuniversity.com)

(424) 237-4973

[Steve@SteveShawTraining.com](mailto:Steve@SteveShawTraining.com)





esv